

A brief introduction to a **longtime leader in digital offset lithoplate** technology for the global newspaper market:

Southern Lithoplate

With more than 1,600 satisfied customers throughout the world, Southern Lithoplate [SLP] has emerged as one of the most highly regarded providers of lithoplate technology in the newspaper and graphic arts industry. Our 77-year history of innovation, growth and stability has afforded our dealers and customers a dependable source of digital plate media with service and support second to none. We are honored to share our qualifications with you toward building a mutually rewarding partner relationship.

Why Southern Lithoplate and why today?

Single source for leading-edge digital violet and thermal lithoplates

A distinct, strategic advantage was achieved for newspapers and dealers when Southern Lithoplate acquired Konica Minolta Graphic Imaging USA (KMGI), bringing together in one company proven Replica™ HSV violet plates and market share-leading Viper® 830 thermal plates.

Capacity & facilities to deliver product to you around the clock, around the globe



Four contemporary facilities in three locations afford us an expansive 500 million square feet of lithoplate capacity annually to meet the demands of our customers and dealers worldwide. As we continue Replica HSV violet plate production, we are implementing exciting technology improvements while developing new thermal and violet plate solutions.

Export expertise and experience

Since 1981, Southern Lithoplate has been providing timely, dependable shipments of quality lithoplates to newspapers and installations across the oceans and continents to satisfy the exact specifications and changing inventory needs of our dealers and customers.



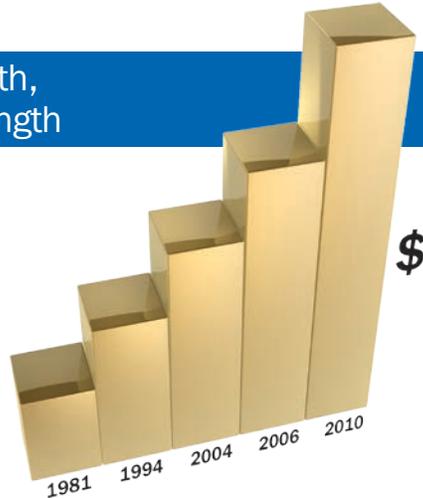
Customer-centric culture

Many of our customers have made it a point to tell us SLP is easy to do business with. Our culture is indeed customer-friendly. We strive for 100% Satisfaction. That culture has made us a highly credible and respected alternative to other plate producers.



A solid history of growth, performance and strength

For success to endure, it has to be achieved across all business fronts. Southern Lithoplate has grown in large part by satisfying customers with our value, quality and technology. We also have strengthened our ability to serve our customers by identifying and adopting technologies that complement our business, such as the recent KMGI acquisition. As a privately-held company, we can act nimbly and cost-effectively to the benefit of our dealers and customers.



World-class continuing research & development

Over the past several years, Southern Lithoplate has dedicated millions of dollars to developing and enhancing the technology of plate production, plate chemistry and plate performance. This commitment has and will continue to enable us to deliver new and trusted products that are consistent in quality and performance—no matter the prepress/pressroom conditions—all underscored by industry-leading quality control labs and enhanced logistics programs.

Southern Lithoplate Strategic Alliance



An exclusive group of trusted providers of leading technologies essential to your digital operation, this alliance of companies offers more value than any other single competitor in the following products and services: Sales and

business development; prepress solutions and consumables including: CtP devices, workflow solutions, color & ink management, notch/bend equipment; and integrated print, online and mobile campaigns to help empower your sales.

Dedication to fast delivery, service and support

As a dealer, you'll appreciate SLP's short lead times and rapid order turnaround as a welcome change from other plate providers. Your customers' production and inventory needs will be met quickly and efficiently. And if there are ever any service or support requirements, SLP will train and certify your technicians to provide local market support.

www.slp.com/intl

Contact us today

For more information about how Southern Lithoplate can serve you and your customers, contact:

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